



**Errors in Estimating Unexpected Accruals
in the Presence of Large Net External
Financing**

UTS

THINK.CHANGE.DO

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Motivations – Earnings Management around External Financing

- > Prevalent evidence of earnings management (EM) in firms making external equity and debt financing (XFIN)
 - IPOs (Teoh et al., 1998a, JF)
 - SEOs (Teoh et al., 1998b, JFE; Rangan 1998, JFE)
 - Open market share repurchase (Gong et al. 2008, JF)
 - Convertible debts (Urcan and Kieschnick 2006)
 - Unrated straight debt (Anthony et al. 2006)
 - Why is this “evidence” so pervasive given poor ability to detect EM? (Dechow et al. 1995, Kothari et al. 2005)
 - Journal bias towards studies that reject the null!!



Motivations – Earnings Management around External Financing

- > Why is EM found to be so pervasive around XFIN , given the poor ability of unexpected accrual models to detect EM?
 - Relying on the (modified) Jones-type model
 - Only detect plausible levels of EM (2% of TA) for about 30-40% of the time (Dechow et al. 1995; Kothari et al. 2005)
 - EM or the result of type I errors?



Motivations – Earnings Management around External Financing

- > How pervasive are XFIN events?
 - XFIN events are very pervasive (Leary and Roberts 2005)
 - 27% of firm-quarters for 1984-2001
 - This is roughly once per year per firm!
 - More frequent for debt: large debt issue (16,021), debt retirement (10,920), equity issuance (6,867) and repurchase (5,723)
 - % of MV for debt (12% and 15%) and equity (9% and 2%)
 - Most earnings management studies typically ignore any potential effect of XFIN events on measurement and estimation of unexpected accruals



Motivations – Earnings Management around External Financing

- > How can we reconcile recent challenges to EM around IPO with the past evidence?
 - Past evidence: positive DACs in IPO year (Teoh et al. 1998)
 - Armstrong et al. (2008): negative Pre-IPO DACs
 - No empirical evidence of incentives for EM
 - IPO issue price decreasing in DACs
 - Executive compensation decreasing in DACs
 - No abnormal returns for insiders in firms with high DACs
 - Probability of litigation increasing in DACs



Motivations – Earnings Management around External Financing

- > Ball and Shivakumar (2008): “If a firm invests IPO proceeds in accounts receivable, inventory or any other non-cash current asset during the IPO year, then its current accruals for that year will be positive, regardless of whether accruals are calculated from successive balance sheets or from cash flow statements.”
- > “Any use of the IPO proceeds to bolster working capital (other than cash) is likely to be falsely identified as income-increasing earnings management, even after controlling for growth in sales.”
- > “Current accruals of this sort have nothing to do with managerial manipulation, but merely reflect the firm’s decision to invest some of the IPO proceeds in operating activities.”

$$UEXAC^* = b * PART + e$$



Motivations – Detecting Earnings Management

- > The behavior of unexpected accruals around certain events
- > McNichols and Wilson (1988) and Dechow et al. (1995)

$$UEXAC^* = b * PART + e \quad (1)$$

- > $UEXAC^*$ is unobservable and measured as $UEXAC = UEXAC^* + \eta$

$$UEXAC = \hat{g} * PART + e \quad (2)$$

$$\hat{g} = b + bias = b + r(PART, h) * \frac{S_h}{S_{PART}}$$



Motivations – Detecting Earnings Management

$$\hat{g} = b + bias = b + \underline{r(PART, h)} * \frac{S_h}{S_{PART}}$$

- > The potential bias (unobservable error) comes from
 - Firm performance, growth, fixed asset structure (Young 1999; McNichols 2002; Kothari et al. 2005)
 - A firm's life cycle (Liu 2008)
 - *Maybe financing cash inflow???* (*Ball and Shivakumar 2008*)



Motivations – Research Questions

$$\hat{g} = b + \text{bias} = b + \underline{r(PART, h)} * \frac{S_h}{S_{PART}}$$

- > Does the presence of large net external financing ($\Delta XFIN$) introduce unobservable measurement error, η ?
- > If YES, to what extent the presence of large $\Delta XFIN$ affects empirical conclusions in testing EM?
- > How can we control for such potential bias?



Overview – what we do

- > Accounting relation b/w $\Delta XFIN$ and UEXAC
- > Estimation bias:
 - Economically significant, ranging from 0.2% to 3.5% of average total assets
- > Simulation analysis:
 - Type I errors rise dramatically for UEXAC even at low contamination levels
- > Comparison for controlling approach:
 - Compare regression-based and matching approaches
- > Relative importance
 - Debt versus Equity financing
- > “Replication” of EM study around share repurchase



The Relation between UEXAC and $\Delta XFIN$

- > The balance sheet identity
Total Assets = Total Liabilities + Owners Equity

- > Distinguish financial Assets/Liabilities from operating Assets/Liabilities
 $CASH + \text{Operating Assets}$
= Debt (D) + Operating Liabilities + Equity (E)

→ $NOA = D + E - CASH$
→ $\Delta NOA = \Delta D + \Delta E - \Delta CASH$



The Relation between UEXAC and $\Delta XFIN$

- > Incorporate clean surplus assumptions for ΔD and ΔE , that is,
 $\Delta E = INCOME + \Delta EQUITY$
 $\Delta D = \text{Interest Expense} - \text{Interest Paid} + \Delta DEBT$
 - *INCOME* represents net income
 - $\Delta EQUITY$ is net cash proceeds received from equity holders (equity issuances less dividends and repurchases)
 - $\Delta DEBT$ is net noninterest cash inflow received from debt holders (debt issuances less debt repayments)
 - $\Delta XFIN$ (net external financing) = $\Delta EQUITY + \Delta DEBT$

- > Assume interest expense = interest paid, we have
 $\Delta NOA = \Delta XFIN + INCOME - \Delta CASH$

A comprehensive measure of total accruals (Dechow et al. 2008; Richardson et al. 2005)



The Relation between UEXAC and $\Delta XFIN$

$$\boxed{UEXAC^*} + EXAC^* + REST_ \Delta NOA \\ = \boxed{\Delta XFIN} + INCOME - \Delta CASH$$

- > Suppose the identified EM stimulus is unrelated to $\Delta XFIN$
 - $\text{Corr}(UEXAC^*, \Delta XFIN) = 0$

- > If UEXAC is a well-specified proxy for UEXAC*, then
 - $\text{Corr}(UEXAC, \Delta XFIN) = 0$

- > $\text{Corr}(\Delta NOA, \Delta XFIN) = 0.545$
 - Dechow et al. (2008, Table 2, p. 550)

- > $\text{Corr}(UEXAC, \Delta XFIN) = ???$



Data and Variable Measurement

- > Compustat annual data for 1987-2006, excluding
 - Financial firms
 - Book value of assets missing or less than \$1 million
 - Missing value of sales or NI
 - $\text{Abs}(\text{TACC}/\text{Average TA}) > 1$ (Kothari et al. 2005)
 - $\text{Abs}(\Delta\text{XFIN}/\text{Average TA}) > 1$ (Bradshaw et al. 2006)
- > 131,778 firm-year observations
- > ΔXFIN (net external financing) = $\Delta\text{EQUITY} + \Delta\text{DEBT}$
 - Statement of cash flow data (Bradshaw et al. 2006)



Data and Variable Measurement

- > Total accruals (TACC) and current accruals (CACC)
 - Statement of cash flow data (Hribar and Collins 2002)
 - Robust to balance sheet data
- > Unexpected accruals (UEXAC)

	Total accruals	Current accruals
Jones	Not reported	Not reported
Modified Jones (MJ)	UEXAC_MJT	UEXAC_MJC
Jones + ROA	Not reported	Not reported
Modified Jones + ROA	UEXAC_MJT_ROA	UEXAC_MJC_ROA
Performance-matched Jones	Not reported	Not reported
Performance-matched MJ	UEXAC_PMJT	UEXAC_PMJC
Dechow and Dichev (DD)	N/A	UEXAC_DD
McNichols's DD	N/A	UEXAC_DDM



Correlation Analysis (Table 4)

Variables	TACC	CACC	Δ XFIN	Δ Debt	Δ Equity	Δ Cash	NI
TACC	—	0.69	0.06	0.08	0	-0.01	0.51
CACC	0.69	—	0.17	0.13	0.1	-0.06	0.24
Δ NOA	0.44	0.46	0.41	0.36	0.19	-0.03	0.28
UEXAC_MJT	0.91	0.63	0.06	0.07	0	-0.04	0.43
UEXAC_MJT_ROA	0.78	0.63	0.21	0.16	0.11	-0.14	0.05
UEXAC_PMJT	0.55	0.43	0.14	0.1	0.08	-0.09	0.02
UEXAC_DD	0.57	0.83	0.11	0.06	0.09	0.04	0.36
UEXAC_DDM	0.49	0.74	0.05	0.02	0.02	0	0.31
Spearman							
UEXAC_MJT	0.84	0.64	0.13	0.13	0	-0.09	0.28
UEXAC_MJT_ROA	0.72	0.6	0.25	0.2	0.09	-0.17	-0.05
UEXAC_PMJT	0.51	0.41	0.16	0.12	0.06	-0.11	0
UEXAC_DD	0.54	0.78	0.15	0.08	0.08	0	0.35
UEXAC_DDM	0.46	0.68	0.1	0.05	0.02	-0.03	0.26



Sorting by XFIN Quartile (Table 5)

% of Total Assets	Low	Q2	Q3	High
UEXAC_MJT	-1.08	0.17	0.62	1.21
UEXAC_MJT_ROA	-1.4	-0.48	0.46	2.69
UEXAC_PMJT	-1.36	-0.58	0.34	2.72
UEXAC_MJC	-1.13	-0.48	0.46	1.91
UEXAC_MJC_ROA	-1.26	-0.7	0.39	2.42
UEXAC_PMJC	-1.3	-0.6	0.47	2.34
UEXAC_DD	-0.62	-0.55	0.28	1.33
UEXAC_DDM	-0.34	-0.12	0.25	0.45





Two approaches to control for $\Delta XFIN$

- > Following Kothari et al. (2005)
 - Regression-based approach
 - $\Delta XFIN$ as an additional regressor in UEXAC models
 - Matching approach
 - UEXAC matched on industry and $\Delta XFIN$
 - $UEXAC^* = UEXAC(\text{sample firm}) - UEXAC(\text{control firm})$



Correlation Analysis – After controlling

	Regressed on $\Delta XFIN$			Matched on $\Delta XFIN$		
UEXAC	$\Delta XFIN$	$\Delta Debt$	$\Delta Equity$	$\Delta XFIN$	$\Delta Debt$	$\Delta Equity$
UEXAC_MJT	0	0.05	-0.03	0	0.02	-0.02
UEXAC_MJT_ROA	0	0.04	-0.02	0	0.01	-0.01
UEXAC_PMJT	0.12	0.08	0.07	-	-	-
UEXAC_DD	0	0.02	0.01	0	-0.01	0
UEXAC_DDM	0	0.01	0	-0.01	-0.01	0



Sorting Analysis – Regressed on $\Delta XFIN$

% of Total Assets	Low	Q2	Q3	High
UEXAC_MJT	-0.86	0.19	0.41	0.26
UEXAC_MJT_ROA	-0.98	0.17	0.64	0.18
UEXAC_PMJT	-2.02	-0.44	0.27	2.04
UEXAC_MJC	-0.8	-0.1	0.47	0.36
UEXAC_MJC_ROA	-0.82	-0.11	0.54	0.33
UEXAC_PMJC	-1.32	-0.27	0.51	0.99
UEXAC_DD	-0.44	-0.25	0.37	0.3
UEXAC_DDM	-0.29	-0.1	0.22	0.17



Sorting Analysis – Matched on $\Delta XFIN$

% of Total Assets	Low	Q2	Q3	High
UEXAC_MJT	-0.02	-0.02	0.03	-0.06
UEXAC_MJT_ROA	-0.04	-0.03	-0.01	-0.03
UEXAC_PMJT				
UEXAC_MJC	-0.07	-0.03	0.08	-0.02
UEXAC_MJC_ROA	-0.07	0.01	0.03	-0.01
UEXAC_PMJC				
UEXAC_DD	-0.05	-0.07	-0.05	-0.02
UEXAC_DDM	-0.06	-0.06	-0.03	-0.05



Extent of the bias in UEXAC estimation (Table 6)

$$bias = \hat{g} - b = r(PART, h) * \frac{S_h}{S_{PART}}$$

- > Two Pseudo-*PART* variables
 - $PART_{\Delta XFIN > Q3} = 1$ when the firm's $\Delta XFIN > 75$ th percentile of the dist. in the corresponding year, and 0 otherwise
 - $PART_{\Delta XFIN < Q1} = 1$ when the firm's $\Delta XFIN < 25$ th percentile

- > η : the difference b/w UEXAC before and after controlling for $\Delta XFIN$

- > Assumptions
 - Measurement errors mainly come from $\Delta XFIN$
 - UEXAC is free from measurement error after controlling for $\Delta XFIN$



Bias in UEXAC estimation

% of Total Assets	True model: regressed on ΔX_{FIN}		True model: matched on ΔX_{FIN}	
	Bias(PART $_{\Delta X_{FIN}>Q3}$)	Bias(PART $_{\Delta X_{FIN}<Q1}$)	Bias(PART $_{\Delta X_{FIN}>Q3}$)	Bias(PART $_{\Delta X_{FIN}<Q1}$)
UEXAC_MJT	1.03	-0.73	1.41	-1.73
UEXAC_MJT_ROA	3.31	-2	3.53	-3.14
UEXAC_PMJT	0.89	-0.67		
UEXAC_MJC	2.07	-1.32	2.58	-2.15
UEXAC_MJC_ROA	2.88	-1.75	3.3	-2.6
UEXAC_PMJC	1.83	-1.2		
UEXAC_DD	1.39	-0.74	1.74	-1.23
UEXAC_DDM	0.32	-0.2	0.53	-0.51



What is the impact of the bias on statistical significance? (Table 7)

- > A significant bias in UEXAC estimation
- > The effect of estimation bias on statistical inferences?
- > Regress UEXAC on pseudo-PART
 - $UEXAC = \alpha + \beta * PART_{\Delta XFIN > Q3} + \varepsilon$
 - $UEXAC = \alpha + \beta * PART_{\Delta XFIN < Q1} + \varepsilon$
- > Time-series average of estimates and its significance



Regression Analysis – Before control

Dependent variables	$PART_{\Delta XFIN > Q3}$	T-stat	$PART_{\Delta XFIN < Q1}$	T-stat
UEXAC_MJT	1.68	4.8**	-2.17	-10.3**
UEXAC_MJT_ROA	3.62	13.9**	-3.61	-21.8**
UEXAC_PMJT	3.7	10.8**	-3.5	-15.6**
UEXAC_MJC	2.66	11.1**	-2.56	-12.7**
UEXAC_MJC_ROA	3.17	12.3**	-2.97	-14.6**
UEXAC_PMJC	3.24	10.3**	-3.08	-13.9**
UEXAC_DD	1.71	9.3**	-1.31	-9.4**
UEXAC_DDM	0.63	4.7**	-0.62	-6.7**



Regression Analysis – Regressed on $\Delta XFIN$

Dependent variables	$PART_{\Delta XFIN > Q3}$	T-stat	$PART_{\Delta XFIN < Q1}$	T-stat
UEXAC_MJT	0.66	3.0**	-1.35	-10.1**
UEXAC_MJT_ROA	0.33	2.3*	-1.39	-8.7**
UEXAC_PMJT	2.95	12.1**	-2.75	-8.7**
UEXAC_MJC	0.79	6.9**	-1.19	-11.6**
UEXAC_MJC_ROA	0.51	5.6**	-1.1	-11.6**
UEXAC_PMJC	1.78	6.0**	-1.82	-13.0**
UEXAC_DD	0.53	5.9**	-0.55	-6.7**
UEXAC_DDM	0.37	4.0**	-0.44	-7.8**



Regression Analysis – Matched on $\Delta XFIN$

Dependent variables	$PART_{\Delta XFIN > Q3}$	T-stat	$PART_{\Delta XFIN < Q1}$	T-stat
UEXAC_MJT	0.08	0.3	-0.21	-1.6
UEXAC_MJT_ROA	-0.04	-0.2	-0.05	-0.3
UEXAC_PMJT				
UEXAC_MJC	0.27	1.5	-0.12	-1.1
UEXAC_MJC_ROA	0.06	0.5	-0.02	-0.1
UEXAC_PMJC				
UEXAC_DD	-0.05	-0.5	0.18	1.4
UEXAC_DDM	0.1	1.2	0.01	0.1



Simulation Analysis

- > Bias: 100% overlap between PART and large ΔX_{FIN} (either $PART_{\Delta X_{FIN} > Q3}$ or $PART_{\Delta X_{FIN} < Q1}$).
- > What happens if only partially contaminated?
- > The effect of estimation bias on statistical inferences?
- > Simulation analysis follows Hribar and Collins (2002) and Kothari et al. (2005)



Simulation Analysis

- > For a given contamination level (X , e.g. 10%), take a random sample of $1000 \cdot X$ (e.g. 100) firms with large positive $\Delta XFIN$ ($PART_{\Delta XFIN > Q3} = 1$), and $1000(1-X)$ (e.g. 900) firms without large $\Delta XFIN$ (Q2 and Q3) without replacement
- > Using 250 iterations of this procedure and calculate the average estimation bias and the prob. of committing a type I error at 5% and 1% for a one tailed t-test
- > Repeat the above for $X=0\%$, 10%, 20%, ..., 100%
- > Repeat for firms with large negative $\Delta XFIN$ ($PART_{\Delta XFIN < Q1} = 1$)

Simulation Analysis – Estimation bias (Table 8)

η : the difference UEXAC b/w before and after controlling for $\Delta XFIN$

PART _{$\Delta XFIN > Q3$} and matched on $\Delta XFIN$

X	20%	40%	60%	80%
UEXAC_MJT	0.57	0.73	0.89	1.07
UEXAC_MJT_ROA	0.54	1.08	1.62	2.17
UEXAC_MJC	0.17	0.56	0.96	1.36
UEXAC_MJC_ROA	0.32	0.86	1.38	1.91
UEXAC_DD	0.22	0.5	0.77	1.06
UEXAC_DDM	0.18	0.26	0.35	0.45

Simulation Analysis – Estimation bias

η : the difference b/w UEXAC before and after controlling for ΔX_{FIN}
 PART _{$\Delta X_{FIN} < Q1$} and matched on ΔX_{FIN}

X	20%	40%	60%	80%
UEXAC_MJT	0.05	-0.27	-0.62	-0.96
UEXAC_MJT_ROA	-0.53	-1.07	-1.61	-2.14
UEXAC_MJC	-0.4	-0.77	-1.14	-1.5
UEXAC_MJC_ROA	-0.63	-1.05	-1.48	-1.9
UEXAC_DD	-0.26	-0.46	-0.65	-0.84
UEXAC_DDM	0.01	-0.09	-0.16	-0.25

Simulation Analysis – Rejection Frequencies at 5% level (Table 9)

Prob(Type I error) for $PART_{\Delta XFIN > Q3}$ before controlling for $\Delta XFIN$

X	0%	20%	40%	60%	80%	100%
UEXAC_MJT	8.00%	55.20%	68.40%	74.80%	85.60%	91.60%
UEXAC_MJT_ROA	3.60%	66.40%	99.20%	100.00%	100.00%	100.00%
UEXAC_PMJT	2.00%	32.40%	77.60%	97.20%	100.00%	100.00%
UEXAC_MJC	2.40%	43.60%	92.40%	100.00%	100.00%	100.00%
UEXAC_MJC_ROA	2.00%	48.40%	97.60%	100.00%	100.00%	100.00%
UEXAC_PMJC	3.60%	33.60%	86.00%	98.80%	100.00%	100.00%
UEXAC_DD	2.00%	25.60%	60.80%	95.60%	99.60%	100.00%
UEXAC_DDM	7.20%	22.80%	33.60%	42.80%	51.20%	66.80%



Simulation Analysis – Rejection Frequencies (5%)

Prob(Type I error) for $\text{PART}_{\Delta X_{FIN} > Q3}$ with a regression-based control

X	0%	20%	40%	60%	80%	100%
UEXAC_MJT	28.40%	25.20%	26.80%	20.80%	16.80%	13.20%
UEXAC_MJT_ROA	44.80%	32.00%	22.00%	20.00%	19.60%	14.80%
UEXAC_PMJT	4.00%	26.40%	61.60%	88.40%	96.00%	99.20%
UEXAC_MJC	21.20%	24.00%	30.00%	31.60%	29.60%	30.40%
UEXAC_MJC_ROA	26.40%	29.20%	25.60%	31.60%	32.80%	33.60%
UEXAC_PMJC	16.00%	30.80%	46.40%	59.20%	71.20%	82.80%
UEXAC_DD	8.80%	12.00%	17.60%	21.20%	26.00%	29.20%
UEXAC_DDM	8.80%	10.40%	11.60%	13.20%	19.20%	20.80%

Simulation Analysis – Rejection Frequencies (5%)

Prob(Type I error) for $\text{PART}_{\Delta X_{FIN} > Q3}$ with a matching control

X	0%	20%	40%	60%	80%	100%
UEXAC_MJT	6.40%	4.40%	6.00%	3.60%	4.40%	2.40%
UEXAC_MJT_ROA	3.60%	3.60%	3.20%	4.40%	2.80%	2.80%
UEXAC_PMJT						
UEXAC_MJC	6.40%	6.00%	6.40%	5.20%	4.40%	5.20%
UEXAC_MJC_ROA	5.20%	4.40%	2.80%	3.60%	3.20%	2.00%
UEXAC_PMJC						
UEXAC_DD	2.80%	3.20%	3.60%	2.00%	2.00%	2.00%
UEXAC_DDM	2.00%	4.00%	2.00%	2.80%	2.40%	3.60%

Simulation Analysis – Rejection Frequencies (5%)

Prob(Type I error) for $\text{PART}_{\Delta XFIN < Q1}$ before controlling for $\Delta XFIN$

X	0%	20%	40%	60%	80%	100%
UEXAC_MJT	2.00%	4.00%	19.60%	49.60%	82.00%	96.00%
UEXAC_MJT_ROA	4.00%	30.80%	73.20%	94.40%	99.20%	100.00%
UEXAC_PMJT	5.60%	22.40%	47.20%	68.80%	89.60%	95.60%
UEXAC_MJC	4.80%	27.60%	65.60%	89.20%	97.60%	99.20%
UEXAC_MJC_ROA	18.40%	53.60%	86.80%	97.60%	100.00%	100.00%
UEXAC_PMJC	7.20%	21.60%	52.40%	82.40%	93.20%	99.20%
UEXAC_DD	20.80%	36.40%	55.60%	70.80%	80.40%	89.20%
UEXAC_DDM	2.00%	6.80%	13.60%	30.80%	44.00%	60.40%

Simulation Analysis – Rejection Frequencies (5%)

Prob(Type I error) for $\text{PART}_{\Delta X_{FIN} < Q1}$ with a matching control

X	0%	20%	40%	60%	80%	100%
UEXAC_MJT	3.60%	3.60%	6.40%	4.40%	5.20%	5.20%
UEXAC_MJT_ROA	4.40%	6.40%	7.20%	7.60%	5.20%	4.80%
UEXAC_PMJT						
UEXAC_MJC	4.40%	3.60%	8.00%	6.40%	7.60%	7.60%
UEXAC_MJC_ROA	4.40%	4.40%	4.80%	6.80%	6.00%	7.60%
UEXAC_PMJC						
UEXAC_DD	7.60%	7.60%	7.60%	8.00%	8.00%	6.80%
UEXAC_DDM	7.20%	8.00%	8.00%	7.60%	7.20%	6.80%



Summary to this point

- > Economically significant estimation bias, ranging from 0.2% to 3.5% of average total assets
- > Type I errors rise dramatically for UEXAC even at low contamination level (e.g. 40%)
- > Matching on $\Delta XFIN$ is better
- > Robustness checks:
 - Accounting data from balance sheets
 - Alternative measure of $\Delta XFIN$
 - Different measures of unexpected accruals
 - 5% and 1% significance level



Debt Financing versus Equity Financing

- > Does any estimation bias mainly come from changes in debt or equity external financing?
- > Debt financing is much more pervasive than equity financing (Eckbo et al. 2007)
 - Issuance frequency (37,298 vs. 11,151, 1980-2003)
 - Issuance amount (a typically deal, \$230 vs. \$86 million)

Debt Financing versus Equity Financing

(Table 11 – regress on Q3 and Q1 indicators)

Dependent variables	Debt				Equity			
	>Q3	T-stat	<Q1	T-stat	>Q3	T-stat	<Q1	T-stat
UEXAC_MJT	1.91	7.00**	-2.44	-10.30**	0.34	1.36	0.53	2.90**
UEXAC_MJT_ROA	3.25	13.29**	-2.82	-11.43**	1.51	7.78**	-1.12	-7.75**
UEXAC_PMJT	2.81	7.83**	-2.54	-6.22**	1.82	7.43**	-1.49	-7.01**
UEXAC_MJC	2.4	11.95**	-2.01	-9.62**	1.53	5.71**	-0.44	-4.36**
UEXAC_MJC_ROA	2.78	13.61**	-2.1	-10.33**	1.82	6.80**	-0.95	-7.87**
UEXAC_PMJC	2.61	10.70**	-1.89	-6.53**	1.87	6.02**	-1.14	-6.67**
UEXAC_DD	1.2	8.13**	-0.81	-4.80**	1.62	7.77**	-0.07	-1.04
UEXAC_DDM	0.56	4.45**	-0.36	-2.16*	0.63	4.87**	0.11	1.37

** (*) indicates significant at the 1% (5%) level for two tailed test.

More likely to come from debt financing!



“Replication”: EM around share repurchase

- > Gong et al. (2008) report sig. negative UEXAC around share repurchases
- > Share repurchases from SDC for 1988-2002
- > Conditional procedure to identify repurchase announcement
- > Excluding block-repurchases and self-tender offers
- > 1,050 open-market repurchase announcement followed by actual repurchase

Replication: EM around share repurchase (Table 12)

UEXAC	Mean	T-stat	No. of Firms
UEXAC_MJT	-0.57	(-2.24)*	1050
UEXAC_PMJT	-1.08	(-3.35)**	1048
UEXAC_DDM	0.22	(0.96)	440
UEXAC_ΔXFIN	0.74	(1.85)	1005
UEXAC_ΔDebt	0.57	(1.35)	1047

1. Consistent with -0.57% reported in Gong et al. (2008)
2. No EM based on DDM but the sample size reduces!
3. Evidence of EM disappear when controlling for ΔXFIN (Debt financing)



Replication: EM around share repurchase (Table 12)

	Based on Δ Debt breakpoints	UEXAC_ MIT	UEXAC_ PMIT	UEXAC_ DDM	UEXAC_ Δ XFIN	UEXAC_ Δ Debt
Q1	Mean	-1.85	-1.56	-0.02	0.45	1.11
	T-stat	(-3.01)**	(-2.08)*	(-0.04)	(0.51)	(1.03)
	No. of Firms	235	235	103	225	232
Q2	Mean	-1.17	-2.11	-0.28	2.01	1.09
	T-stat	(-2.50)*	(-3.21)**	(-0.74)	(2.51)*	(1.38)
	No. of Firms	269	268	122	252	269
Q3	Mean	-0.88	-1.07	0.13	0.06	-0.28
	T-stat	(-1.89)	(-2.18)*	(0.25)	(0.09)	(-0.37)
	No. of Firms	281	281	101	270	281
Q4	Mean	1.47	0.66	1.04	0.45	0.47
	T-stat	(2.96)**	(0.92)	(2.87)**	(0.53)	(0.60)
	No. of Firms	265	264	114	258	265



Earnings Management vs. Estimation Errors: Which is the more plausible explanation?

- > Challenge to EM around XFIN? If not, then why:
 - The quartile with low (high) $\Delta XFIN$ are found to have income-decreasing (income-increasing) EM? Why so pervasive?
 - EM is shown in the **current period** rather than the period **before** XFIN!
 - Economically significant?
 - EM more evident for $\Delta Debt$ rather than $\Delta Equity$

- > If EM, then
 - Any underlying common firm characteristics (i.e., incentives)?
 - Evidence driven by a single type of XFIN event? No!

- > If not EM, more replications on existing studies?



Conclusions

- > Managers' "normal" operating decisions associated with $\Delta XFIN$ are likely to induce measurement errors in UEXAC, and thus lead to potentially incorrect conclusion about presence of EM
- > Controlling for $\Delta XFIN$ is important when PART is supposed to be weakly correlated with $\Delta XFIN$, while in fact the sample contains a significant portion of firms with large $\Delta XFIN$
- > Matching on industry and $\Delta XFIN$ is best approach, but DDM method does surprisingly well!